



MARY KAY®

THINK
PINK
SOFTWARE

INCREASE YOUR PRODUCTION BY 15% FOR UNIT CLUB OR TOP DIRECTOR TRIP! YOU CHOOSE!

	\$300,000	\$400,000	\$500,000	\$650,000	\$800,000	\$1,000,000
JULY	\$5,250	\$6,900	\$8,655	\$11,500	\$14,000	\$17,275
AUGUST	\$6,038	\$7,935	\$9,953	\$13,225	\$16,100	\$19,866
SEPTEMBER	\$6,943	\$9,125	\$11,446	\$15,209	\$18,515	\$22,846
OCTOBER	\$7,985	\$10,494	\$13,163	\$17,490	\$21,292	\$26,273
NOVEMBER	\$9,182	\$12,068	\$15,138	\$20,114	\$24,486	\$30,214
DECEMBER	\$10,560	\$13,878	\$17,408	\$23,131	\$28,159	\$34,746
YTD WS	\$45,957	\$60,401	\$75,764	\$100,668	\$122,552	\$151,221
YTD RETAIL	\$91,914	\$120,802	\$151,527	\$201,336	\$245,105	\$302,442
JANUARY	\$12,144	\$15,960	\$20,020	\$26,600	\$32,383	\$39,958
FEBRUARY	\$13,965	\$18,354	\$23,022	\$30,590	\$37,240	\$45,952
MARCH	\$16,060	\$21,107	\$26,476	\$35,179	\$42,826	\$52,845
APRIL	\$18,469	\$24,273	\$30,447	\$40,456	\$49,250	\$60,771
MAY	\$21,239	\$27,914	\$35,014	\$46,524	\$56,638	\$69,887
JUNE	\$24,425	\$32,102	\$40,266	\$53,503	\$65,133	\$80,370
YTD WS	\$152,259	\$200,112	\$251,009	\$333,519	\$406,023	\$501,004
YTD RETAIL	\$304,518	\$400,223	\$502,019	\$667,038	\$812,047	\$1,002,008