

soar like never before



SEMINAR 2024

mary kay goals



CAREER LEVEL

Senior Consultant
Star Team Builder
Team Leader
Elite Team Leader
DIQ
On-Target Car
Grand Achiever

ACTIVE TEAM MEMBERS

1-2
3-4
5-7
8+
8+
8+ and \$6,000 Team Wholesale
18+ and \$26,000 Team Wholesale in 1-4 months

Team Member is active in the month a \$225 wholesale order is placed and the 2 months following the order.

STAR LEVEL

Sapphire \$1800
Ruby \$2400
Diamond \$3000
Emerald \$3600
Pearl \$4800



QUEEN'S COURT OF SALES

July 1, 2023 - June 30, 2024
\$40,000 Retail Production

QUEEN'S COURT OF SHARING

July 1, 2023 - June 30, 2024
24 Great-Start Qualified



TOP DIRECTOR TRIP

July 1, 2023 - June 30, 2024
\$800,000+ Unit Retail • Maui & Kona, HI
\$650,000+ Unit Retail • Maui, HI



THINK
PINK
SOFTWARE

I WILL BE A... CAREER LEVEL

_____ by July 31st
_____ by August 31st
_____ by September 30th
_____ by October 31st
_____ by November 30th
_____ by December 31st
_____ by January 30th
_____ by February 28th
_____ by March 31st
_____ by April 30th
_____ by May 31st
_____ by June 30th

OTHER GOALS

Monthly Retail Goal \$ _____

Number of Monthly
Selling Appointments _____

Monthly Wholesale Goal \$ _____

Quarterly Wholesale Goals
June 16-Sept 15 _____
Sept 16 - Dec 15 _____
Dec 16 - Mar 15 _____
Mar 16 - June 15 _____

Monthly Team Building Appointments _____
Number of New Team Members _____

DIRECTORS ONLY

Unit Club Goal \$ _____

Growth # 50+ GSQ _____

Career Path Title
6/30/2024 _____